

Proposal Price Comparisons

Routine Costs by Service Level - \$\$ per light per month

A	Siemens	DC Electric	St. Fr Elec
HPS	2.09	1.44	1.15
LED	0.83	0.72	0.75
Ind	0.83	0.72	0.75
Other	2.48	2.25	1.15
B			
HPS	2.49	1.69	1.25
LED	0.75	0.72	2.25
Ind	0.75	0.72	2.25
Other	2.89	3.00	1.25
C			
HPS	3.85	2.88	3.90
LED	2.90	1.44	4.25
Ind	3.19	1.44	4.25
Other	5.50	4.50	3.90
D			
SL	8.00	0.67	0.75

Labor and Task Schedules - \$\$ per unit

	Siemens		DC Electric		St. Francis Electric	
Labor	Unit Price	Unit	Unit Price	Unit	Unit Price	Unit
Foreman	152.00	Hr	109.33	Hr	120.00	Hr
Foreman OT	213.00	Hr	186.13	Hr	185.00	Hr
Electrician	127.00	Hr	99.33	Hr	110.00	Hr
Electrician OT	201.00	Hr	176.13	Hr	175.00	Hr
Laborer	75.00	Hr	68.61	Hr	65.00	Hr
Laborer OT	144.00	Hr	114.69	Hr	125.00	Hr
Equipment						
PU Trk	20.00	Hr	20.00	Hr	15.00	Hr
Dump Trk	24.00	Hr	25.00	Hr	20.00	Hr
Bucket Trk	36.00	Hr	28.67	Hr	35.00	Hr
Mobile Crane	96.00	Hr	75.00	Hr	75.00	Hr
Material	15%		15%		10%	
Tasks						
Level D 1-50 Calls			95.00	Ea	125.00	Ea
Level D 50+ Calls			85.00		115.00	
Treet Trim	238.00	Hr	128.00	Hr	195.00	Hr
HPS Cobra Install	1375.00	Ea	1000.00	Ea	1050.00	Ea
LED Cobra Install	1625.00	Ea	1100.00	Ea	1250.00	Ea
Ind Cobra Install	1500.00	Ea	1100.00	Ea	1150.00	Ea
Shield HPS	188.00	Ea		Ea		
Shield LED	263.00	Ea		Ea		
Shield Ind	225.00	Ea		Ea		
Shield Cobra			195.00	Ea	200.00	Ea
Shield Decorative			195.00	Ea	250.00	Ea

	Siemens			DC Electric			St. Francis Electric		
	Unit Price	Unit		Unit Price	Unit		Unit Price	Unit	
Pole Insp Level A&B	18.00	Ea		20.00	Ea		15.00	Ea	
Pole Insp Level C	0.00	Ea		20.00	Ea		15.00	Ea	
Remove Metri while at job	65.00	Ea							
Remove Metri separate trip	100.00	Ea		64.00	Ea		80.00	Ea	
Items	1-9 Units	10+ Units		1-9 Units	10+ Units		1-9 Units	10+ Units	
#3.5 PB	750.00	563.00 Ea		450.00	400.00 Ea		585.00	465.00 Ea	
#5 PB	906.00	813.00 Ea		500.00	450.00 Ea		700.00	655.00 Ea	
Pothole/SF	23.00	Ea		20.00	20.00 Ea		20.00	20.00 Ea	
Paint 14'	750.00	550.00 Ea		650.00	525.00 Ea		850.00	750.00 Ea	
Paint 15-30'	1250.00	1050.00 Ea		950.00	825.00 Ea		1200.00	1100.00 Ea	
Wood Rt Wall	1375.00	1188.00 Ea		975.00	925.00 Ea		1000.00	950.00 Ea	
RR Type 15 Pole	3875.00	3563.00 Ea		3500.00	3300.00 Ea		3300.00	750.00 Ea	
RR Type 15 2x Pole	4750.00	4000.00 Ea		4000.00	3800.00 Ea		4200.00	1100.00 Ea	
RR Spun Al Pole				2000.00	1800.00 Ea		1900.00	1800.00 Ea	
RR Spun Al Pole T/C Fix	3800.00	3000.00 Ea		2400.00	2200.00 Ea		2500.00	2250.00 Ea	
RR Spun Al Pole King Fix	3800.00	3000.00 Ea		2400.00	2200.00 Ea		2500.00	2250.00 Ea	
RR Charleston Pole	4062.00	3875.00 Ea		3250.00	3000.00 Ea		3500.00	3250.00 Ea	
Foundation	3500.00	3000.00 Ea							
	Per LF 25'	Per LF 100'	Per LF 100'+	Per LF 25'	Per LF 100'	Per LF 100'+	Per LF 25'	Per LF 100'	Per LF 100'+
2" conduit in dirt	119.00	38.00	13.00	100.00	35.00	10.00	92.50	28.00	9.75
2" conduit in AC	350.00	113.00	38.00	275.00	75.00	25.00	275.00	85.00	27.50
2" conduit - dir bore	338.00	100.00	25.00	225.00	50.00	15.00	265.00	77.50	20.00
	Per SF 100'	Per SF 200'	Per SF 200'+	Per SF 100'	Per SF 200'	Per SF 200'+	Per SF 100'	Per SF 200'	Per SF 200'+
RR concrete sidewalk	75.00	50.00	38.00	35.00	25.00	20.00	57.90	38.70	29.00